

# Leadership Success™

## Customization

### leadership edge™

- ▶ Designing a Group Alliance
- ▶ Sharing the *Respect*™ Overview
- ▶ Clarifying Leadership Values
- ▶ Exploring Communication Tools
- ▶ Understanding Team Personalities
- ▶ Becoming More *Responsive*
- ▶ Transforming Workplace Behaviors with *Empathy*
- ▶ Using *Service* to Meet Organization Goals
- ▶ Selecting *Perspectives* to Achieve Goals
- ▶ Building Professional *Esteem*
- ▶ Internalizing Messages
- ▶ Demonstrating *Courage* in Interactions
- ▶ Practicing *Truthfulness* on the Job
- ▶ Living the Leadership Edge™ Back at Work

### management essentials™

- ▶ Assessing Current State of Management Team
- ▶ Overcoming Limiting Beliefs & Practices
- ▶ Connecting Morale, Productivity & Profitability
- ▶ Understanding *Behavioral Styles*
- ▶ Exploring Benefits & Challenges Of Diversity
- ▶ Improving *Communication* Effectiveness
- ▶ Preventing & Dissolving *Conflict*
- ▶ Understanding *Inspiration & Motivation*
- ▶ *Evaluating* for Better Results
- ▶ Benefits of *Delegation* for Your Team
- ▶ Setting *Goals* for Success
- ▶ Building *Teams* to Increase Effectiveness
- ▶ *Interviewing* for Better Results
- ▶ Bringing the Essentials Together

### background

We meld the worlds of Leadership, Management and Coaching into unique customized training programs to meet your organizational challenges. You select priority topic areas from curriculum that is the culmination of decades of education, training and experience with global management teams. The results include greater efficiency, effectiveness and personal authority along with improved morale, productivity and profitability.

### who should attend

- ▶ Senior Managers
- ▶ Middle Managers
- ▶ Supervisors

### workshop format

The program can be customized to fill 1 to 5 days. Participants receive a Training Manual containing an overview of the course. Contact us to discuss how to tailor the program to your organization's objectives and timelines.



**BoldNewDirections**

TRANSFORMING PEOPLE & PERFORMANCE

1-800-501-1245 [BoldNewDirections.com](http://BoldNewDirections.com)

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### coaching skills for managers™

- ▶ Changing the Mind's *Blueprints* & Habits
- ▶ Using *Traditional Coaching* in the Workplace
- ▶ Adding *Co-Active Coaching* to Your Skill Set
- ▶ Looking for Current Challenges & Opportunities
- ▶ Building Stronger *Relationships*
- ▶ Overcoming *Barriers* to Communication
- ▶ Exploring the Influence of *Positive Communication*
- ▶ Using *Praise, Acknowledgement & Appreciation*
- ▶ Deepening *Curiosity*
- ▶ Exploring Alternative *Perspectives*
- ▶ Improving *Developmental Coaching Skills*
- ▶ Mastering *Corrective Coaching*
- ▶ Asking *Powerful Questions*
- ▶ Deepening Understanding via *Listening*
- ▶ Understanding *Emotional Intelligence*
- ▶ Aligning Staff & Organizational *Values*
- ▶ Exploring *Visioning* as a Strategic Tool
- ▶ Utilizing *Requests* to Increase Impact
- ▶ Deepening Commitment via *Inquiries*
- ▶ Forwarding the Learning



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### how it works

1. Assess Your Managers' Needs
2. Choose 1 to 5 Day Delivery Option
3. Choose Topics from Our 3 Programs
4. Prioritize Those Topic Areas
5. Send Us Your Selections
6. Receive Feedback from Our Specialist
7. Secure Delivery Dates



### book your workshop

Contact us today to discuss customization, pricing and scheduling options that suit your organization. You can speak to a customization specialist at 1-800-501-1245 today.

1-800-501-1245

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[www.BoldNewDirections.com](http://www.BoldNewDirections.com)