

Management Success™

Customization

management essentials™

- ▶ Assessing Current State of Management Team
- ▶ Overcoming Limiting Beliefs & Practices
- ▶ Connecting Morale, Productivity & Profitability
- ▶ Understanding Behavioral Styles
- ▶ Improving Communication Effectiveness
- ▶ Preventing & Dissolving Conflict
- ▶ Understanding Inspiration & Motivation
- ▶ Evaluating for Better Results
- ▶ Benefits of Delegation for Your Team
- ▶ Visioning & Goal Setting for Success
- ▶ Building Teams to Increase Effectiveness
- ▶ Interviewing for Better Results
- ▶ Bringing the Essentials Together

leadership edge™

- ▶ Designing a Group Alliance/Code of Conduct
- ▶ Sharing the *Respect™* Overview
- ▶ Clarifying Leadership Values
- ▶ Exploring Communication Tools
- ▶ Understanding Team Personalities
- ▶ Becoming More *Responsive*
- ▶ Transforming Workplace Behaviors with *Empathy*
- ▶ Using *Service* to Meet Organizational Goals
- ▶ Selecting Perspectives to Achieve Goals
- ▶ Building Professional *Esteem*
- ▶ Demonstrating *Courage* in Interactions
- ▶ Practicing *Truthfulness* on the Job
- ▶ Living the Leadership Edge™ Back at Work

background

We meld the worlds of Leadership, Management and Coaching into unique customized training programs to meet your organizational challenges. You select priority topic areas from curriculum that is the culmination of decades of education, training and experience with global management teams. The results include greater efficiency, effectiveness and personal authority along with improved morale, productivity and profitability.

who should attend

- ▶ Senior Managers
- ▶ Middle Managers
- ▶ Supervisors

workshop format

The program can be customized to fill 1 to 5 days. Participants receive a Training Manual containing an overview of the course. Contact us to discuss how to tailor the program to your organization's objectives and timelines.



BoldNewDirections

TRANSFORMING PEOPLE & PERFORMANCE
1-800-501-1245 BoldNewDirections.com

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coaching skills for managers™

- ▶ Changing the Mind's *Blueprints* & Habits
- ▶ Using *Traditional Coaching* in the Workplace
- ▶ Adding *Co-Active Coaching* to Your Skill Set
- ▶ Looking for Current Challenges & Opportunities
- ▶ Understanding *EQ – Life Intelligence*
- ▶ Building Stronger *Relationships*
- ▶ Integrating the Six Principles of Positive Influence
- ▶ Overcoming *Barriers* to Communication
- ▶ Exploring the Influence of *Positive Communication*
- ▶ Using *Praise, Acknowledgement & Appreciation*
- ▶ Deepening *Curiosity*
- ▶ Exploring Alternative *Perspectives*
- ▶ Improving *Developmental Coaching Skills*
- ▶ Aligning Staff & Organizational Values
- ▶ Dealing With Difficult People
- ▶ Asking *Powerful Questions*
- ▶ Deepening Understanding via *Listening*
- ▶ Utilizing *Requests* to Increase Impact
- ▶ Mastering *Corrective Coaching*
- ▶ Deepening Commitment via *Inquiries*
- ▶ Forwarding the Learning



BoldNewDirections

TRANSFORMING PEOPLE & PERFORMANCE

how it works

1. Assess Your Managers' Needs
2. Choose 1 to 5 Day Delivery Option
3. Choose Topics from Our 3 Programs
4. Prioritize Those Topic Areas
5. Send Us Your Selections
6. Receive Feedback from Our Specialist
7. Secure Delivery Dates



book your workshop

Contact us today to discuss customization, pricing and scheduling options that suit your organization. You can speak to a customization specialist at 1-800-501-1245 today.

1-800-501-1245

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www.BoldNewDirections.com